

You Can Have It All, If You Ask For Help | Strategic Networking for Women

Presented by Klementina Sula, Chief Development Officer at Henry Ford West Bloomfield Hospital



The mission of the American Business Women's Association is to bring together business women of diverse occupations and to provide opportunities for them to help themselves and others grow personally and professionally through leadership, education, networking support, and national recognition.

Changing Women's Lives One Woman at a Time

For more information about ABWA Maia Chapter, contact Delores Mortimer at mortime@umich.edu or visit our website at www.abwa-maia.org



Tuesday, November 14, 2017

Quarter Bistro, 300 S. Maple Rd, Ann Arbor, MI

6 pm Networking - 6:30 Dinner meeting - 7:30 Program

People used to use “it’s not what you know, it’s who you know.” Strategic networking is not about what you know or who you know – but who knows you. The more people that know of you and your goals, the more people you’ll have to help you reach those goals. This session will: define networking and its impact; teach the importance of building and leveraging meaningful relationships; teach ways to network effectively; and provide an exercise where participants can see the power of networking in practice. Furthermore, participants will be reminded that networking is about getting what you want — but in order to get what you want, you first need to know what you want. Finally, an analysis of the difference between how men and women network will be discussed.

***Make your reservation by noon, Thursday, November 9 at:**

<http://abwa-maia.org/resform.html>

Dinner is \$20 per person, payable via PayPal with your online reservation

www.abwa.org